ModernGraham Valuation

Company Name:

Legg Mason Inc

Company Ticker LM

Date of Analysis 12/11/2015



Stage 1: Is this company suitable for the Defensive Investor or the Enterprising Investor?

Defensive Investor; must pass 6 out of the following 7 tests.

| Adequate Size of the Enterprise | Market Cap > \$2Bil | \$4,456,790,381 Pass |
|---|--|----------------------|
| 2. Sufficiently Strong Financial Condition | Current Ratio > 2 | 2.96 Pass |
| 3. Earnings Stability | Positive EPS for 10 years prior | Fail |
| 4. Dividend Record | Dividend Payments for 10 years prior | Pass |
| | Increase of 33% in EPS in past 10 years using 3 year averages at | |
| 5. Earnings Growth | beginning and end | -193.33% Fail |
| 6. Moderate PEmg Ratio | PEmg < 20 | 23.57 Fail |
| 7. Moderate Price to Assets | PB Ratio < 2.5 OR PB*PEmg < 50 | 0.97 Pass |

Enterprising Investor; must pass 4 out of the following 5 tests, or be suitable for the Defensive Investor.

| 1. Sufficiently Strong Financial Condition | Current Ratio > 1.5 | 2.96 Pass |
|--|--------------------------------|-----------|
| 2. Sufficiently Strong Financial Condition | Debt to NCA < 1.1 | 0.91 Pass |
| 3. Earnings Stability | Positive EPS for 5 years prior | Fail |
| 4. Dividend Record | Currently Pays Dividend | Pass |
| 5. Earnings Growth | EPSmg greater than 5 years ago | Pass |

Suitability

Defensive No Enterprising Yes

Stage 2: Determination of Intrinsic Value

| EPSmg | \$1.68 |
|-----------------------------|---------|
| MG Growth Estimate | 15.00% |
| MG Value | \$64.78 |
| MG Value based on 3% Growth | \$24.40 |
| MG Value based on 0% Growth | \$14.30 |
| Market Implied Growth Rate | 7.53% |

MG Opinion

Current Price \$39.66 % of Intrinsic Value 61.22%

Opinion Undervalued

Stage 3: Information for Further Research

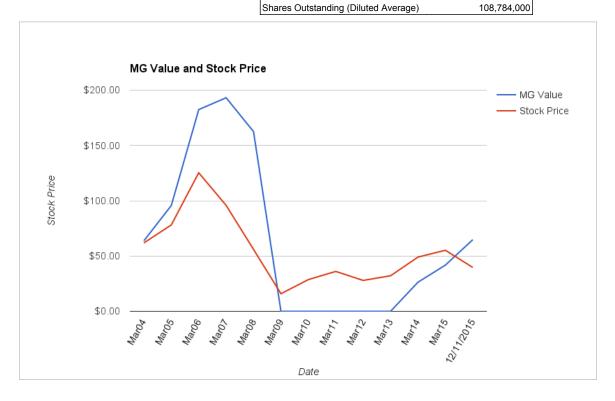
| Net Current Asset Value (NCAV) | -\$6.02 |
|--|---------|
| Graham Number | \$50.67 |
| PEmg | 23.57 |
| Current Ratio | 2.96 |
| PB Ratio | 0.97 |
| Dividend Yield | 1.82% |
| Number of Consecutive Years of Dividend Growth | 6 |

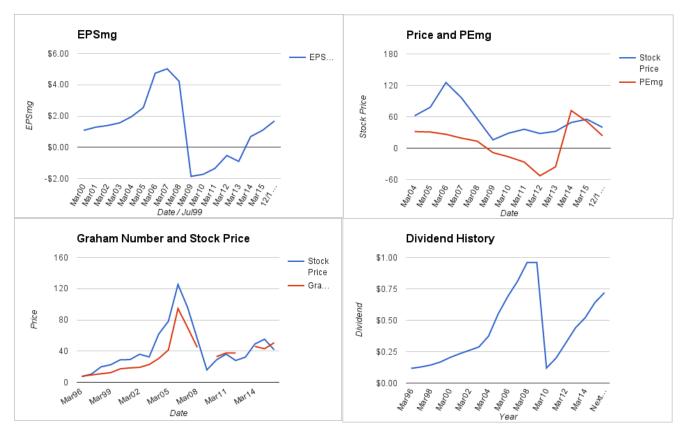
Morningstar

Useful Links: ModernGraham tagged articles

> MSN Money Google Finance Yahoo Finance Seeking Alpha GuruFocus **SEC Filings**

| EPS History | · | EPSmg History | |
|------------------------------|----------|--------------------------------------|-----------------|
| Next Fiscal Year Estimate | \$2.77 | Next Fiscal Year Estimate | \$1.68 |
| Mar15 | \$2.04 | Mar15 | \$1.09 |
| Mar14 | \$2.33 | Mar14 | \$0.68 |
| Mar13 | -\$2.65 | Mar13 | -\$0.90 |
| Mar12 | \$1.54 | Mar12 | -\$0.53 |
| Mar11 | \$1.63 | Mar11 | -\$1.36 |
| Mar10 | \$1.32 | Mar10 | -\$1.73 |
| Mar09 | -\$13.99 | Mar09 | -\$1.86 |
| Mar08 | \$1.86 | Mar08 | \$4.22 |
| Mar07 | \$4.48 | Mar07 | \$5.02 |
| Mar06 | \$8.80 | Mar06 | \$4.74 |
| Mar05 | \$3.53 | Mar05 | \$2.53 |
| Mar04 | \$2.65 | Mar04 | \$1.95 |
| Mar03 | \$1.78 | Mar03 | \$1.56 |
| Mar02 | \$1.45 | Mar02 | \$1.39 |
| Mar01 | \$1.53 | Mar01 | \$1.28 |
| Mar00 | \$1.51 | Mar00 | \$1.08 |
| Mar99 | \$1.03 | Balance Sheet Information | Sep15 |
| Mar98 | \$0.87 | Total Current Assets | \$1,765,540,000 |
| Mar97 | \$0.69 | Total Current Liabilities | \$596,459,000 |
| Mar96 | \$0.54 | Long-Term Debt | \$1,059,902,000 |
| | | Total Assets | \$6,877,954,000 |
| | | Intangible Assets | \$4,634,263,000 |
| | | Total Liabilities | \$2,420,441,000 |
| | | Shares Outstanding (Diluted Average) | 108 784 000 |





Disclaimer:

This valuation is not investment advice. Anyone who is considering making an investment decision should speak to a registered investment advisor.

The author did not hold a position in any company mentioned in this article at the time of publication and had no intention of changing those holdings within the next 72 hours.

Recommended Reading:

Other ModernGraham posts about the company $\underline{ \text{The Best Stocks of the Financial Services Industry} - \text{September 2015} }$

15 Best Stocks For Value Investors This Week – 9/4/15

Legg Mason Analysis – August 2015 Update \$LM

Legg Mason Stock Analysis – May 2015 Quarterly Update \$LM

34 Companies in the Spotlight This Week – 2/7/15

Other ModernGraham posts about related companies Visa Inc Valuation – November 2015 Update \$V

Ameriprise Financial Inc. Valuation - November 2015 Update \$AMP

BlackRock Inc. Valuation – November 2015 Update \$BLK

Goldman Sachs Group Inc. Valuation – November 2015 Update \$GS

American Express Company Valuation – October 2015 Update \$AXP

KKR & Co. LP Valuation – October 2015 Update \$KKR

Invesco Limited Analysis – October 2015 Update \$IVZ

CME Group Inc. Analysis - October 2015 Update \$CME

T.Rowe Price Group Inc. Analysis – September 2015 Update \$TROW

Moody's Corporation Analysis – September 2015 Update \$MCO