# **ModernGraham Valuation**

### **Company Name:**

Company Ticker PBCT Date of Analysis People's United Financial, Inc.



12/10/2015

## Stage 1: Is this company suitable for the Defensive Investor or the Enterprising Investor?

Defensive Investor; must pass all 6 of the following tests.

| Delensive investor, in  | iusi pass all o of the following tests. |  |                      |  |  |
|---|---|--|----------------------|--|--|
|   | 1. Adequate Size of the Enterprise      | Market Cap > \$2Bil  | \$5,028,872,142 Pass |  |  |
|   | 2. Earnings Stability                   | Positive EPS for 10 years prior  | Pass                 |  |  |
|   | 3. Dividend Record                      | Dividend Payments for 10 years prior   | Pass                 |  |  |
|   | 4. Earnings Growth                      | Increase of 33% in EPS in past 10<br>years using 3 year averages at<br>beginning and end | 80.60% Pass          |  |  |
|   | 5. Moderate PEmg Ratio                  | PEmg < 20  | 20.68 Fail           |  |  |
|   | 6. Moderate Price to Assets             | PB Ratio < 2.5 OR PB*PEmg < 50   | 1.03 Pass            |  |  |
|   |   |  |                      |  |  |
| Enterprising Investor; must pass all 3 of the following tests, or be suitable for the Defensive Investor. |   |  |                      |  |  |
|   | 1. Earnings Stability                   | Positive EPS for 5 years prior   | Pass                 |  |  |
|   | 2. Dividend Record                      | Currently Pays Dividend  | Pass                 |  |  |
|   | 3. Earnings Growth                      | EPSmg greater than 5 years ago   | Pass                 |  |  |
| Suitability   |   |  |                      |  |  |
| -   | Defensive                               | Νο   |                      |  |  |
|   | Enterprising                            | Yes  |                      |  |  |
|   |   |  |                      |  |  |
| Stage 2: Determination of Intrinsic Value   |   |  |                      |  |  |
|   | EPSmg                                   | 0.78   |                      |  |  |
|   | MG Growth Estimate                      | 14.67%   |                      |  |  |
|   | MG Value                                | \$29.70  |                      |  |  |
|   | MG Value based on 3% Growth             | \$11.38  |                      |  |  |
|   | MG Value based on 0% Growth             | \$6.67   |                      |  |  |
|   | Market Implied Growth Rate              | 6.09%  |                      |  |  |
| MG Opinion  |   |  |                      |  |  |
|   | Current Price                           | \$16.23  |                      |  |  |
|   | % of Intrinsic Value                    | 54.66%   |                      |  |  |
|   | Opinion                                 | Undervalued  |                      |  |  |
|   |   |  |                      |  |  |
| Stage 3: Infor  | mation for Further Research             |  |                      |  |  |
|   | Graham Number                           | \$16.99  |                      |  |  |
|   | PEmg                                    | 20.68  |                      |  |  |
|   | PB Ratio                                | 1.03   |                      |  |  |
|   | Dividend Yield                          | 4.10%  |                      |  |  |
|   | Number of Consecutive Years of Dividend |  |                      |  |  |
|   | Growth                                  | 20   |                      |  |  |
| Useful Links:   | ModernGraham tagged articles            | Morningstar  |                      |  |  |
|   | Google Finance                          | MSN Money  |                      |  |  |
|   | Yahoo Finance                           | Seeking Alpha  |                      |  |  |
|   | GuruFocus                               | SEC Filings  |                      |  |  |
|   |   |  |                      |  |  |

| EPS History                  |        | EPSmg History                        |                  |
|------------------------------|--------|--------------------------------------|------------------|
| Next Fiscal Year<br>Estimate | \$0.84 | Next Fiscal Year Estimate            | \$0.78           |
| Dec14                        | \$0.84 | Dec14                                | \$0.71           |
| Dec13                        | \$0.74 | Dec13                                | \$0.60           |
| Dec12                        | \$0.72 | Dec12                                | \$0.50           |
| Dec11                        | \$0.55 | Dec11                                | \$0.40           |
| Dec10                        | \$0.24 | Dec10                                | \$0.34           |
| Dec09                        | \$0.30 | Dec09                                | \$0.40           |
| Dec08                        | \$0.41 | Dec08                                | \$0.46           |
| Dec07                        | \$0.52 | Dec07                                | \$0.48           |
| Dec06                        | \$0.41 | Dec06                                | \$0.44           |
| Dec05                        | \$0.46 | Dec05                                | \$0.42           |
| Dec04                        | \$0.68 | Dec04                                | \$0.38           |
| Dec03                        | \$0.22 | Dec03                                | \$0.28           |
| Dec02                        | \$0.19 | Dec02                                | \$0.36           |
| Dec01                        | \$0.26 | Dec01                                | \$0.48           |
| Dec00                        | \$0.38 | Dec00                                | \$0.60           |
| Dec99                        | \$0.81 | Dec99                                | \$0.69           |
| Dec98                        | \$0.64 | Balance Sheet Information            | Sep15            |
| Dec97                        | \$0.67 | Long-Term Debt                       | \$3,209,400,000  |
| Dec96                        | \$0.58 | Total Assets                         | \$37,477,700,000 |
| Dec95                        | \$0.52 | Intangible Assets                    | \$2,084,700,000  |
|                              |        | Total Liabilities                    | \$32,746,900,000 |
|                              |        | Shares Outstanding (Diluted Average) | 301,000,000      |





#### Disclaimer:

This valuation is not investment advice. Anyone who is considering making an investment decision should speak to a registered investment advisor. The author did not hold a position in any company mentioned in this article at the time of publication and had no intention of changing those holdings within the next 72 hours.

### **Recommended Reading:**

| Other<br>ModernGraham<br>posts about the<br>company       | Dividend Growth Stocks for the Intelligent Investor – November 2015                 |  |  |
|---|---|--|--|
|   | 10 Undervalued Companies for the Defensive Dividend Stock Investor – November 2015  |  |  |
|   | The Best Companies of the Banking Industry – October 2015                           |  |  |
|   | Dividend Growth Stocks for the Intelligent Investor – October 2015                  |  |  |
|   | 10 Undervalued Companies for the Defensive Dividend Stock Investor – September 2015 |  |  |
|   |   |  |  |
| Other<br>ModernGraham<br>posts about related<br>companies | KeyCorp Valuation – November 2015 Update \$KEY                                      |  |  |
|   | State Street Corp Valuation – November 2015 Update \$STT                            |  |  |
|   | BB&T Corporation Valuation – November 2015 Update \$BBT                             |  |  |
|   | PNC Financial Services Group Valuation – November 2015 Update \$PNC                 |  |  |
|   | SunTrust Banks Inc. Valuation – November 2015 Update \$STI                          |  |  |
|   | U.S. Bancorp Valuation – November 2015 Update \$USB                                 |  |  |
|   | Starwood Property Trust Inc. Valuation – October 2015 Update \$STWD                 |  |  |
|   | The Best Companies of the Banking Industry – October 2015                           |  |  |
|   | Comerica Inc. Valuation – October 2015 Update \$CMA                                 |  |  |
|   | Bank of New York Mellon Corporation Analysis – October 2015 Update \$BK             |  |  |