ModernGraham Valuation

Company Name:

Company Ticker MAR Date of Analysis Marriott International





7/18/2016

Stage 1: Is this company suitable for the Defensive Investor or the Enterprising Investor?

Defensive Investor; must pass 6 out of the following 7 tests.

| 1. | Adequate Size of the Enterprise | Market Cap > \$2Bil | \$17,831,870,037 Pass | |
|-------------------------------------------------------------------------------------------------------------|-----------------------------------------|------------------------------------------------------------------------------------------|-----------------------|--|
| 2. | Sufficiently Strong Financial Condition | Current Ratio > 2 | 0.44 Fail | |
| 3. | Earnings Stability | Positive EPS for 10 years prior | Fail | |
| 4. | Dividend Record | Dividend Payments for 10 years prior | Pass | |
| 5. | Earnings Growth | Increase of 33% in EPS in past 10 years using 3 year averages at beginning and end | 434.48% Pass | |
| 6. | Moderate PEmg Ratio | PEmg < 20 | 24.00 Fail | |
| 7. | Moderate Price to Assets | PB Ratio < 2.5 OR PB*PEmg < 50 | -4.88 Fail | |
| Enterprising Investor; must pass 4 out of the following 5 tests, or be suitable for the Defensive Investor. | | | | |
| 1. | Sufficiently Strong Financial Condition | Current Ratio > 1.5 | 0.44 Fail | |
| 2. | Sufficiently Strong Financial Condition | Debt to NCA < 1.1 | -2.12 Fail | |

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|-----------------------------|-------------------------|----------------|
| 3. Earnings Stability | Positive EPS for 5 year | s prior Pass |
| 4. Dividend Record | Currently Pays Dividen | d Pass |
| 5. Earnings Growth | EPSmg greater than 5 | years ago Pass |

Suitability

| Defensive | No |
|--------------|----|
| Enterprising | No |

Stage 2: Determination of Intrinsic Value

| | EPSmg | | \$2.93 |
|------------|-----------------------------|-------------|----------|
| | MG Growth Estimate | | 15.00% |
| | MG Value | | \$112.91 |
| | MG Value based on 3% Growth | | \$42.52 |
| | MG Value based on 0% Growth | | \$24.93 |
| | Market Implied Growth Rate | | 7.75% |
| MG Opinion | | | |
| | Current Price | | \$70.39 |
| | % of Intrinsic Value | | 62.34% |
| | Opinion | Undervalued | |
| | MG Grade | D+ | |

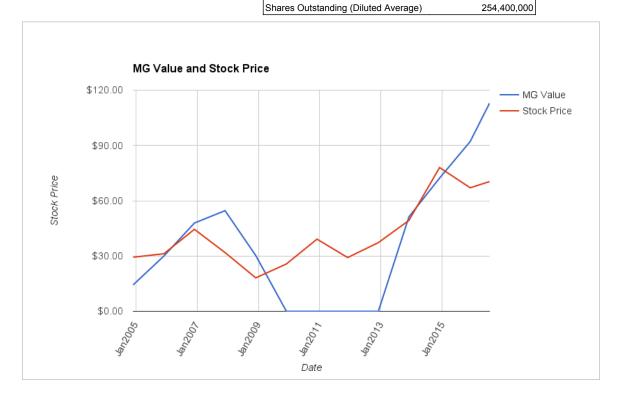
Stage 3: Information for Further Research

| Net Current Asset Value (NCAV) | -\$32.88 |
|---------------------------------------------------|----------|
| Graham Number | \$0.00 |
| PEmg | 24.00 |
| Current Ratio | 0.44 |
| PB Ratio | -4.88 |
| Current Dividend | \$1.00 |
| Dividend Yield | 1.42% |
| Number of Consecutive Years of Dividend Growth | 7 |

Useful Links:

ModernGraham tagged articles Google Finance Yahoo Finance GuruFocus Morningstar MSN Money Seeking Alpha SEC Filings

| EPS History | | EPSmg History | |
|------------------|---------------|--------------------------------------|-----------------|
| Next Fiscal Year | 6 0.04 | | |
| Estimate | | Next Fiscal Year Estimate | \$2.93 |
| Dec2015 | \$3.15 | Dec2015 | \$2.39 |
| Dec2014 | \$2.54 | Dec2014 | \$1.88 |
| Dec2013 | \$2.00 | Dec2013 | \$1.33 |
| Dec2012 | \$1.72 | Dec2012 | \$0.90 |
| Dec2011 | \$0.55 | Dec2011 | \$0.56 |
| Dec2010 | \$1.21 | Dec2010 | \$0.66 |
| Dec2009 | -\$0.97 | Dec2009 | \$0.57 |
| Dec2008 | \$0.98 | Dec2008 | \$1.34 |
| Dec2007 | \$1.73 | Dec2007 | \$1.47 |
| Dec2006 | \$1.40 | Dec2006 | \$1.26 |
| Dec2005 | \$1.43 | Dec2005 | \$1.11 |
| Dec2004 | \$1.23 | Dec2004 | \$0.91 |
| Dec2003 | \$1.01 | Dec2003 | \$0.75 |
| Dec2002 | \$0.54 | Dec2002 | \$0.64 |
| Dec2001 | \$0.46 | Dec2001 | \$0.69 |
| Dec2000 | \$0.94 | Dec2000 | \$0.73 |
| Dec1999 | \$0.75 | Balance Sheet Information | 3/1/2016 |
| Dec1998 | \$0.72 | Total Current Assets | \$1,424,000,000 |
| Dec1997 | \$0.59 | Total Current Liabilities | \$3,247,000,000 |
| Dec1996 | \$0.00 | Long-Term Debt | \$3,859,000,000 |
| | | Total Assets | \$6,121,000,000 |
| | | Intangible Assets | \$2,414,000,000 |
| | | Total Liabilities | \$9,788,000,000 |
| | | Shares Outstanding (Diluted Average) | 254 400 000 |





Disclaimer:

This valuation is not investment advice. Anyone who is considering making an investment decision should speak to a registered investment advisor. The author did not hold a position in any company mentioned in this article at the time of publication and had no intention of changing those holdings within the next 72 hours.

Recommended Reading:

| Other ModernGraham posts about the company | 24 Companies in the Spotlight This Week – 3/28/15 |
|-----------------------------------------------------|-----------------------------------------------------------|
| | Marriott International Inc. Annual Valuation – 2015 \$MAR |
| | 17 Companies in the Spotlight This Week - 3/22/14 |
| | Marriott International (MAR) Annual Valuation – 2014 |

| Other ModernGraham posts about related companies | Starwood Hotels & Resorts Worldwide Inc. Analysis – July 2015 Update \$HOT | |
|-----------------------------------------------------------|----------------------------------------------------------------------------|--|
| | Carnival Corporation Annual Valuation – 2015 \$CCL | |
| | Marriott International Inc. Annual Valuation – 2015 \$MAR | |
| | Wyndham Worldwide Corporation Annual Valuation – 2014 \$WYN | |
| | Starwood Hotels & Resorts Annual Valuation – 2014 \$HOT | |
| | Carnival Corporation (CCL) Annual Valuation – 2014 | |