## ModernGraham Valuation

## Company Name:

Reynolds American,

Company Ticker<br>RAI Inc.

ModernGraham

Stage 1: Is this company suitable for the Defensive Investor or the Enterprising Investor?
Defensive Investor; must pass 6 out of the following 7 tests.

| 1. Adequate Size of the Enterprise | Market Cap $>\$ 2 \mathrm{Bil}$ | $\$ 74,664,574,790$ Pass |
| :--- | :--- | ---: |
| 2. Sufficiently Strong Financial Condition | Current Ratio $>2$ | 0.99 Fail |
| 3. Earnings Stability | Positive EPS for 10 years prior | Pass |
| 4. Dividend Record | Dividend Payments for 10 years prior <br> Increase of $33 \%$ in EPS in past 10 | Pass |
| y. Earnings Growth | years using 3 year averages at <br> beginning and end |  |
| 6. Moderate PEmg Ratio PEmg $<20$ | $102.37 \%$ Pass |  |
| 7. Moderate Price to Assets | PB Ratio $<2.5$ OR PB*PEmg < 50 | 26.12 Fail |

Enterprising Investor; must pass 4 out of the following 5 tests, or be suitable for the Defensive Investor.

| 1. Sufficiently Strong Financial Condition | Current Ratio $>1.5$ | 0.99 Fail |
| :--- | :--- | ---: |
| 2. Sufficiently Strong Financial Condition | Debt to NCA $<1.1$ | -176.17 Fail |
| 3. Earnings Stability | Positive EPS for 5 years prior | Pass |
| 4. Dividend Record | Currently Pays Dividend | Pass |
| 5. Earnings Growth | EPSmg greater than 5 years ago | Pass |

Suitability
Defensive No
Enterprising No

Stage 2: Determination of Intrinsic Value

| EPSmg | $\$ 2.00$ |
| :--- | ---: |
| MG Growth Estimate | $13.11 \%$ |
| MG Value | $\$ 69.59$ |
| MG Value based on 3\% Growth | $\$ 29.06$ |
| MG Value based on 0\% Growth | $\$ 17.04$ |
| Market Implied Growth Rate | $8.81 \%$ |
|  |  |
| Current Price | $\$ 52.36$ |
| \% of Intrinsic Value | $75.24 \%$ |

Opinion Fairly Valued
MG Grade C-
Stage 3: Information for Further Research
Net Current Asset Value (NCAV) -\$17.97
Graham Number \$27.58
PEmg 26.12
Current Ratio 0.99
PB Ratio 3.54
Current Dividend \$1.48
Dividend Yield $2.82 \%$
Number of Consecutive Years of Dividend
Growth

Useful Links: | $\frac{\text { ModernGraham tagged articles }}{\text { Google Finance }}$ | $\frac{\text { Morningstar }}{\text { Yahoo Finance }}$ |
| :--- | :--- | :--- |
| $\underline{\text { GuruFocus Money }}$ |  |
|  | $\underline{\underline{\text { Seeking Alpha }}}$ |
|  | $\underline{\text { SEC Filings }}$ |

| EPS History <br> Next Fiscal Year Estimate |  | EPSmg History <br> Next Fiscal Year Estimate |  |
| :---: | :---: | :---: | :---: |
|  | \$2.28 |  | \$2.00 |
| Dec2015 | \$2.57 | Dec2015 | \$1.77 |
| Dec2014 | \$1.38 | Dec2014 | \$1.32 |
| Dec2013 | \$1.57 | Dec2013 | \$1.24 |
| Dec2012 | \$1.12 | Dec2012 | \$1.07 |
| Dec2011 | \$1.20 | Dec2011 | \$1.04 |
| Dec2010 | \$0.95 | Dec2010 | \$0.98 |
| Dec2009 | \$0.83 | Dec2009 | \$1.00 |
| Dec2008 | \$1.14 | Dec2008 | \$1.05 |
| Dec2007 | \$1.11 | Dec2007 | \$0.58 |
| Dec2006 | \$1.03 | Dec2006 | \$0.04 |
| Dec2005 | \$0.88 | Dec2005 | -\$0.50 |
| Dec2004 | \$0.77 | Dec2004 | -\$0.90 |
| Dec2003 | -\$5.15 | Dec2003 | -\$1.14 |
| Dec2002 | -\$0.06 | Dec2002 | \$0.89 |
| Dec2001 | \$0.55 | Dec2001 | \$1.24 |
| Dec2000 | \$2.24 | Dec2000 | \$1.35 |
| Dec1999 | \$2.70 | Balance Sheet Information | 3/1/2016 |
| Dec1998 | -\$0.59 | Total Current Assets | \$7,529,000,000 |
| Dec1997 | \$0.00 | Total Current Liabilities | \$7,604,000,000 |
| Dec1996 | \$0.00 | Long-Term Debt | \$13,213,000,000 |
|  |  | Total Assets | \$54,408,000,000 |
|  |  | Intangible Assets | \$45,454,000,000 |
|  |  | Total Liabilities | \$33,245,000,000 |
|  |  | Shares Outstanding (Diluted Average) | 1,431,069,000 |




Disclaimer:
This valuation is not investment advice. Anyone who is considering making an investment decision should speak to a registered investment advisor.
The author did not hold a position in any company mentioned in this article at the time of publication and had no intention of changing those holdings within the next 72 hours.

## Recommended Reading:

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Reynolds American Inc. Annual Valuation - 2015 \$RAI
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Reynolds American Inc. (RAI) Annual Valuation

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Altria Group Inc Valuation - June 2016 \$MO
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Molson Coors Brewing Co. Valuation - November 2015 Update \$TAP
Brown-Forman Corporation Analysis - September 2015 Update \$BF/B
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Brown-Forman Corporation Quarterly Valuation - March 2015 \$BF.B
Lorillard Inc. Quarterly Valuation - March 2015 \$LO
Reynolds American Inc. Annual Valuation - 2015 \$RAI

