

# ModernGraham Valuation

Company Name:

Saia Inc

Company Ticker SAIA

Date of Analysis

12/2/2016



## Stage 1: Is this company suitable for the Defensive Investor or the Enterprising Investor?

*Defensive Investor; must pass 6 out of the following 7 tests.*

|  |  |                 |      |
|--|--|-----------------|------|
| 1. Adequate Size of the Enterprise         | Market Cap > \$2Bil  | \$1,132,627,916 | Fail |
| 2. Sufficiently Strong Financial Condition | Current Ratio > 2  | 1.08            | Fail |
| 3. Earnings Stability                      | Positive EPS for 10 years prior  |                 | Fail |
| 4. Dividend Record                         | Dividend Payments for 10 years prior   |                 | Fail |
| 5. Earnings Growth                         | Increase of 33% in EPS in past 10 years using 3 year averages at beginning and end | -1185.71%       | Fail |
| 6. Moderate PEmg Ratio                     | PEmg < 20  | 22.59           | Fail |
| 7. Moderate Price to Assets                | PB Ratio < 2.5 OR PB*PEmg < 50   | 2.38            | Pass |

*Enterprising Investor; must pass 4 out of the following 5 tests, or be suitable for the Defensive Investor.*

|  |                                |      |      |
|--|--------------------------------|------|------|
| 1. Sufficiently Strong Financial Condition | Current Ratio > 1.5            | 1.08 | Fail |
| 2. Sufficiently Strong Financial Condition | Debt to NCA < 1.1              | 5.96 | Fail |
| 3. Earnings Stability                      | Positive EPS for 5 years prior |      | Pass |
| 4. Dividend Record                         | Currently Pays Dividend        |      | Fail |
| 5. Earnings Growth                         | EPSmg greater than 5 years ago |      | Pass |

### Suitability

|                     |           |
|---------------------|-----------|
| <b>Defensive</b>    | <b>No</b> |
| <b>Enterprising</b> | <b>No</b> |

## Stage 2: Determination of Intrinsic Value

|                             |                |
|-----------------------------|----------------|
| EPSmg                       | \$1.93         |
| MG Growth Estimate          | 15.00%         |
| <b>MG Value</b>             | <b>\$74.20</b> |
| MG Value based on 3% Growth | \$27.95        |
| MG Value based on 0% Growth | \$16.38        |
| Market Implied Growth Rate  | 7.04%          |

### MG Opinion

|                      |                    |
|----------------------|--------------------|
| Current Price        | \$43.53            |
| % of Intrinsic Value | 58.66%             |
| <b>Opinion</b>       | <b>Undervalued</b> |
| <b>MG Grade</b>      | <b>D+</b>          |

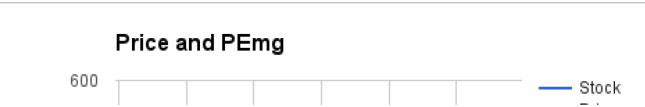
## Stage 3: Information for Further Research

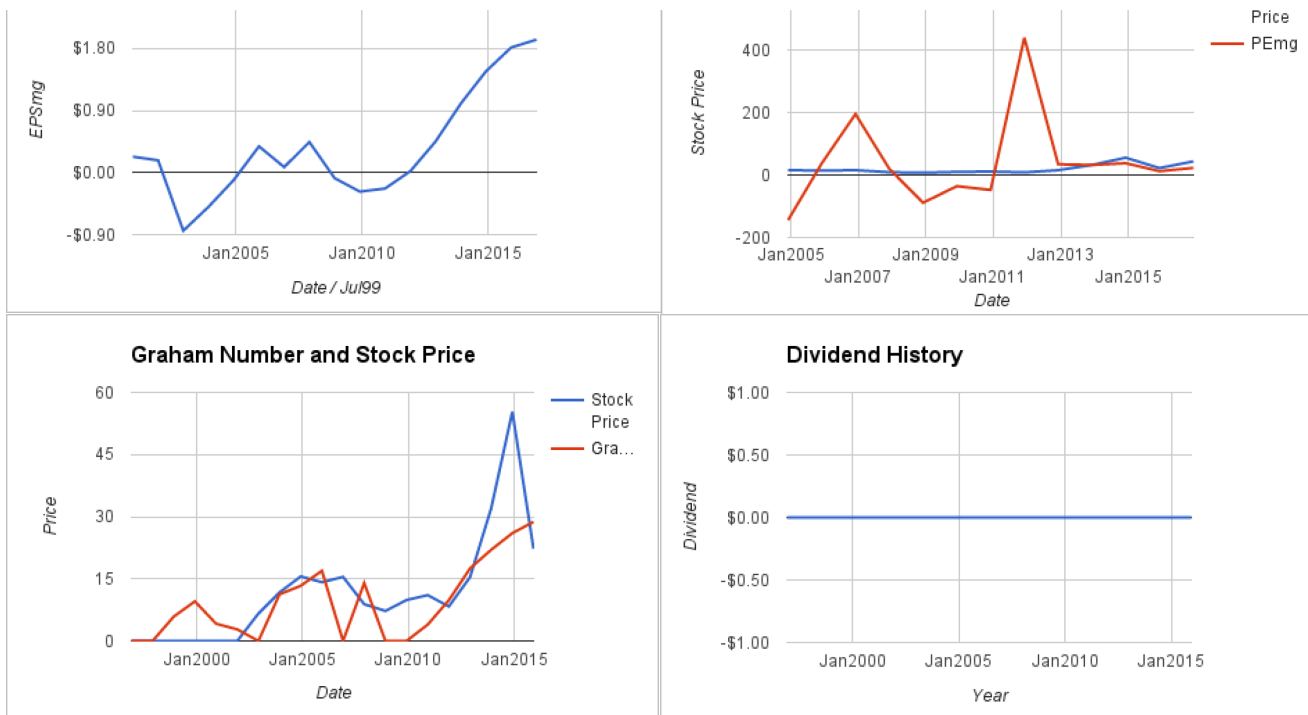
|  |         |
|--|---------|
| Net Current Asset Value (NCAV)                 | -\$6.76 |
| Graham Number                                  | \$28.05 |
| PEmg   | 22.59   |
| Current Ratio                                  | 1.08    |
| PB Ratio                                       | 2.38    |
| Current Dividend                               | \$0.00  |
| Dividend Yield                                 | 0.00%   |
| Number of Consecutive Years of Dividend Growth | 0       |

### Useful Links:

|  |                               |
|--|-------------------------------|
| <a href="#">ModernGraham tagged articles</a> | <a href="#">Morningstar</a>   |
| <a href="#">Google Finance</a>               | <a href="#">MSN Money</a>     |
| <a href="#">Yahoo Finance</a>                | <a href="#">Seeking Alpha</a> |
| <a href="#">GuruFocus</a>                    | <a href="#">SEC Filings</a>   |

| EPS History               |         | EPSmg History                             |               |
|---------------------------|---------|---|---------------|
| Next Fiscal Year Estimate | \$1.88  | Next Fiscal Year Estimate                 | \$1.93        |
| Dec2015                   | \$2.16  | Dec2015                                   | \$1.81        |
| Dec2014                   | \$2.04  | Dec2014                                   | \$1.47        |
| Dec2013                   | \$1.73  | Dec2013                                   | \$1.00        |
| Dec2012                   | \$1.29  | Dec2012                                   | \$0.45        |
| Dec2011                   | \$0.47  | Dec2011                                   | \$0.02        |
| Dec2010                   | \$0.08  | Dec2010                                   | -\$0.23       |
| Dec2009                   | -\$0.39 | Dec2009                                   | -\$0.28       |
| Dec2008                   | -\$1.04 | Dec2008                                   | -\$0.08       |
| Dec2007                   | \$0.87  | Dec2007                                   | \$0.44        |
| Dec2006                   | -\$0.93 | Dec2006                                   | \$0.08        |
| Dec2005                   | \$1.21  | Dec2005                                   | \$0.38        |
| Dec2004                   | \$0.84  | Dec2004                                   | -\$0.11       |
| Dec2003                   | \$0.66  | Dec2003                                   | -\$0.50       |
| Dec2002                   | -\$2.87 | Dec2002                                   | -\$0.84       |
| Dec2001                   | \$0.03  | Dec2001                                   | \$0.18        |
| Dec2000                   | \$0.08  | Dec2000                                   | \$0.23        |
| Dec1999                   | \$0.45  | <b>Balance Sheet Information 9/1/2016</b> |               |
| Dec1998                   | \$0.42  | Total Current Assets                      | \$166,402,000 |
| Dec1997                   | \$0.00  | Total Current Liabilities                 | \$153,401,000 |
| Dec1996                   | \$0.00  | Long-Term Debt                            | \$77,543,000  |
|                           |         | Total Assets                              | \$808,612,000 |
|                           |         | Intangible Assets                         | \$25,815,000  |
|                           |         | Total Liabilities                         | \$339,722,000 |
|                           |         | Shares Outstanding (Diluted Average)      | 25,658,000    |





Disclaimer:

This valuation is not investment advice. Anyone who is considering making an investment decision should speak to a registered investment advisor.

The author did not hold a position in any company mentioned in this article at the time of publication and had no intention of changing those holdings within the next 72 hours.

### Recommended Reading:

Other ModernGraham posts about the company #N/A

Other ModernGraham posts about related companies

- [FedEx Corp Valuation – July 2016 \\$FDX](#)
- [Ryder System Inc Valuation – July 2016 \\$R](#)
- [Expeditors International of Washington Valuation – June 2016 \\$EXPD](#)
- [Expeditors International of Washington Valuation – January 2016 Update \\$EXPD](#)
- [FedEx Corp Valuation – November 2015 Update \\$FDX](#)
- [United Parcel Service Inc. Valuation – October 2015 Update \\$UPS](#)
- [Expeditors International of Washington Analysis – October 2015 Update \\$EXPD](#)
- [FedEx Corporation Analysis – August 2015 Update \\$FDX](#)
- [C.H. Robinson Worldwide Inc. Analysis – 2015 Update \\$CHRW](#)
- [Expeditors International of Washington Analysis – June 2015 Update \\$EXPD](#)