ModernGraham Valuation

Company Name:

A. O. Smith Corp



Company Ticker AOS Date of Analysis

3/8/2018

Stage 1: Is this company suitable for the Defensive Investor or the Enterprising Investor?

Defensive Investor; must pass 6 out of the following 7 tests.

| 1. Adequate Size of the Enterprise | Market Cap > \$2Bil | \$11,096,333,508 Pass |
|--------------------------------------------|------------------------------------------------------------------|-----------------------|
| 2. Sufficiently Strong Financial Condition | Current Ratio > 2 | 2.24 Pass |
| 3. Earnings Stability | Positive EPS for 10 years prior | Fail |
| 4. Dividend Record | Dividend Payments for 10 years prior | Pass |
| | Increase of 33% in EPS in past 10 years using 3 year averages at | |
| 5. Earnings Growth | beginning and end | 87.83% Pass |
| Moderate PEmg Ratio | PEmg < 20 | 58.14 Fail |
| 7. Moderate Price to Assets | PB Ratio < 2.5 OR PB*PEmg < 50 | 6.80 Fail |

Enterprising Investor; must pass 4 out of the following 5 tests, or be suitable for the Defensive Investor.

| 1. Sufficiently Strong Financial Condition | Current Ratio > 1.5 | 2.24 Pass |
|--------------------------------------------|--------------------------------|-----------|
| 2. Sufficiently Strong Financial Condition | Debt to NCA < 1.1 | 0.41 Pass |
| 3. Earnings Stability | Positive EPS for 5 years prior | Fail |
| 4. Dividend Record | Currently Pays Dividend | Pass |
| 5. Earnings Growth | EPSmg greater than 5 years ago | Pass |
| | • | |

Score

Suitability

Defensive No Enterprising Yes

Stage 2: Determination of Intrinsic Value

| EPSmg | \$1.11 |
|-----------------------------|---------|
| MG Growth Estimate | 0.80% |
| MG Value | \$11.20 |
| MG Value based on 3% Growth | \$16.10 |
| MG Value based on 0% Growth | \$9.44 |
| Market Implied Growth Rate | 24.82% |
| | |

MG Opinion

Current Price \$64.54 % of Intrinsic Value 576.03%

Opinion Overvalued MG Grade

Stage 3: Information for Further Research

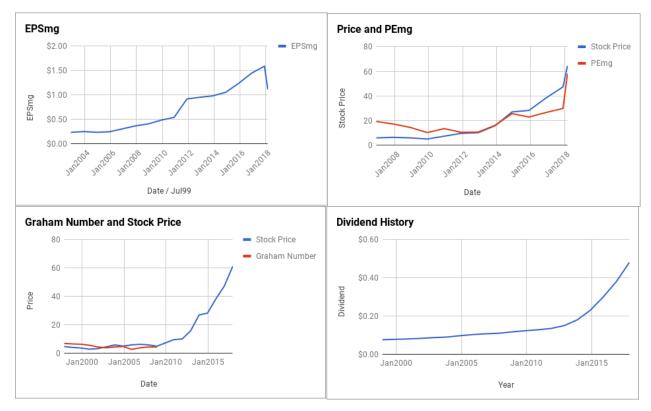
| Net Current Asset Value (NCAV) | \$1.26 |
|-----------------------------------------|--------|
| Graham Number | \$0.00 |
| PEmg | 58.14 |
| Current Ratio | 2.24 |
| PB Ratio | 6.80 |
| Current Dividend | \$0.56 |
| Dividend Yield | 0.87% |
| Number of Consecutive Years of Dividend | |
| Growth | 20 |

Useful Links: ModernGraham tagged articles

Morningstar Google Finance MSN Money Yahoo Finance Seeking Alpha **GuruFocus SEC Filings**

| EPS History | | EPSmg History | <u> </u> |
|------------------|--------|--------------------------------------|-----------------|
| Next Fiscal Year | | | |
| Estimate | | Next Fiscal Year Estimate | \$1.11 |
| Dec2017 | \$1.70 | Dec2017 | \$1.59 |
| Dec2016 | \$1.85 | Dec2016 | \$1.45 |
| Dec2015 | \$1.58 | Dec2015 | \$1.24 |
| Dec2014 | \$1.14 | Dec2014 | \$1.05 |
| Dec2013 | \$0.92 | Dec2013 | \$0.98 |
| Dec2012 | \$0.86 | Dec2012 | \$0.95 |
| Dec2011 | \$1.64 | Dec2011 | \$0.92 |
| Dec2010 | \$0.61 | Dec2010 | \$0.54 |
| Dec2009 | \$0.59 | Dec2009 | \$0.48 |
| Dec2008 | \$0.45 | Dec2008 | \$0.41 |
| Dec2007 | \$0.48 | Dec2007 | \$0.37 |
| Dec2006 | \$0.41 | Dec2006 | \$0.31 |
| Dec2005 | \$0.26 | Dec2005 | \$0.24 |
| Dec2004 | \$0.20 | Dec2004 | \$0.23 |
| Dec2003 | \$0.29 | Dec2003 | \$0.25 |
| Dec2002 | \$0.31 | Dec2002 | \$0.23 |
| Dec2001 | \$0.10 | Balance Sheet Information | 12/1/2017 |
| Dec2000 | \$0.21 | Total Current Assets | \$1,766,800,000 |
| Dec1999 | \$0.30 | Total Current Liabilities | \$788,500,000 |
| Dec1998 | \$0.31 | Long-Term Debt | \$402,900,000 |
| | | Total Assets | \$3,197,300,000 |
| | | Intangible Assets | \$825,400,000 |
| | | Total Liabilities | \$1,548,500,000 |
| | | Shares Outstanding (Diluted Average) | 173,766,000 |





Disclaimer:

This valuation is not investment advice. Anyone who is considering making an investment decision should speak to a registered investment advisor.

The author did not hold a position in any company mentioned in this article at the time of publication and had no intention of changing those holdings within the next 72 hours.

Recommended Reading:

Other ModernGraham posts about the company A.O. Smith Corp Valuation – November 2015 Update \$AOS

A.O. Smith Corporation Analysis – Initial Coverage \$AOS

Other ModernGraham posts about related companies Parker-Hannifin Corp Valuation – March 2018 \$PH
Dover Corp Valuation – March 2018 \$DOV
Ingersoll-Rand PLC Valuation – February 2018 \$IR
Briggs & Stratton Corp Valuation – Initial Coverage \$BGG
Albany International Corp Valuation – Initial Coverage \$AIN
Terex Corporation Valuation – Initial Coverage \$TEX
Donaldson Co Inc Valuation – Initial Coverage \$DCI
Stanley Black & Decker Inc Valuation – April 2017 \$SWK
Lindsay Corp Valuation – Initial Coverage \$LNN
Lennox International Inc Valuation – Initial Coverage \$LII