

ModernGraham Valuation

Company Name:

Saia Inc

Company Ticker SAIA

Date of Analysis

7/1/2018



Stage 1: Is this company suitable for the Defensive Investor or the Enterprising Investor?

Defensive Investor; must pass 6 out of the following 7 tests.

1. Adequate Size of the Enterprise	Market Cap > \$2Bil	\$2,044,279,518	Pass
2. Sufficiently Strong Financial Condition	Current Ratio > 2	1.26	Fail
3. Earnings Stability	Positive EPS for 10 years prior		Fail
4. Dividend Record	Dividend Payments for 10 years prior		Fail
	Increase of 33% in EPS in past 10 years using 3 year averages at beginning and end	5657.96%	Pass
5. Earnings Growth			
6. Moderate PEmg Ratio	PEmg < 20	27.36	Fail
7. Moderate Price to Assets	PB Ratio < 2.5 OR PB*PEmg < 50	3.50	Fail

Enterprising Investor; must pass 4 out of the following 5 tests, or be suitable for the Defensive Investor.

1. Sufficiently Strong Financial Condition	Current Ratio > 1.5	1.26	Fail
2. Sufficiently Strong Financial Condition	Debt to NCA < 1.1	2.70	Fail
3. Earnings Stability	Positive EPS for 5 years prior		Pass
4. Dividend Record	Currently Pays Dividend		Fail
5. Earnings Growth	EPSmg greater than 5 years ago		Pass
	Score		

Suitability

Defensive	No
Enterprising	No

Stage 2: Determination of Intrinsic Value

EPSmg	\$2.96
MG Growth Estimate	15.00%
MG Value	\$113.78
MG Value based on 3% Growth	\$42.85
MG Value based on 0% Growth	\$25.12
Market Implied Growth Rate	9.43%

MG Opinion

Current Price	\$80.85
% of Intrinsic Value	71.06%
Opinion	Undervalued
MG Grade	C-

Stage 3: Information for Further Research

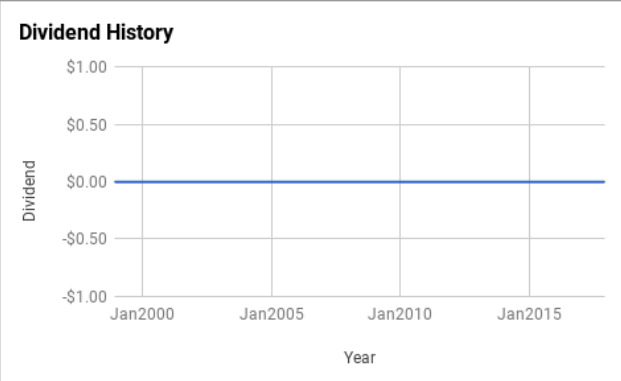
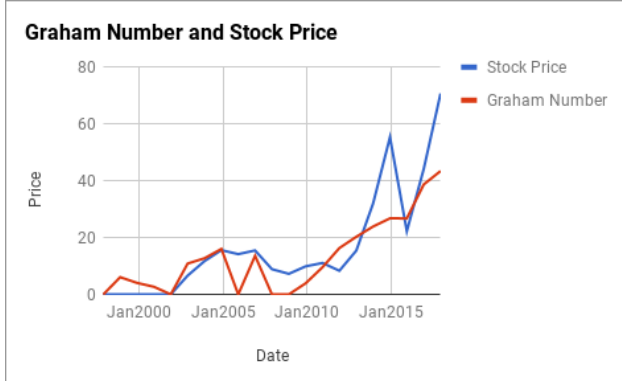
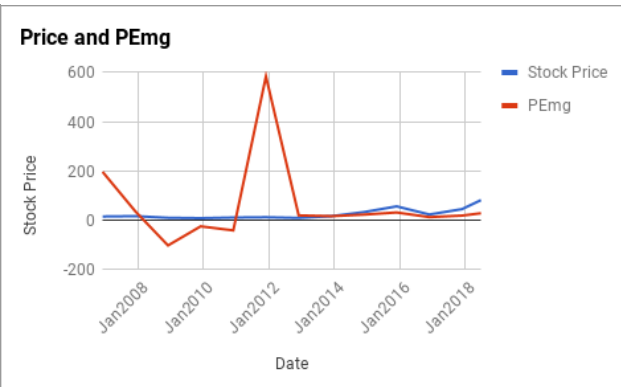
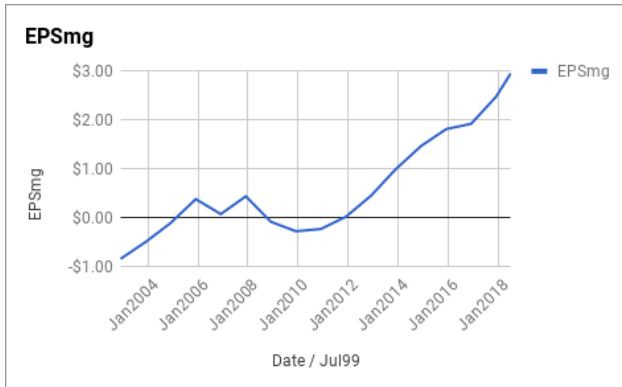
Net Current Asset Value (NCAV)	-\$6.92
Graham Number	\$43.45
PEmg	27.36
Current Ratio	1.26
PB Ratio	3.50
Current Dividend	\$0.00
Dividend Yield	0.00%
Number of Consecutive Years of Dividend Growth	0

Useful Links:

ModernGraham tagged articles	Morningstar
Google Finance	MSN Money
Yahoo Finance	Seeking Alpha
GuruFocus	SEC Filings

EPS History		EPSmg History	
Next Fiscal Year Estimate	\$3.68	Next Fiscal Year Estimate	\$2.96
Dec2017	\$3.49	Dec2017	\$2.48
Dec2016	\$1.87	Dec2016	\$1.92
Dec2015	\$2.16	Dec2015	\$1.81
Dec2014	\$2.04	Dec2014	\$1.47
Dec2013	\$1.73	Dec2013	\$1.00
Dec2012	\$1.29	Dec2012	\$0.45
Dec2011	\$0.47	Dec2011	\$0.02
Dec2010	\$0.08	Dec2010	-\$0.23
Dec2009	-\$0.39	Dec2009	-\$0.28
Dec2008	-\$1.04	Dec2008	-\$0.09
Dec2007	\$0.87	Dec2007	\$0.44
Dec2006	-\$0.95	Dec2006	\$0.07
Dec2005	\$1.21	Dec2005	\$0.38
Dec2004	\$0.84	Dec2004	-\$0.11
Dec2003	\$0.66	Dec2003	-\$0.50
Dec2002	-\$2.87	Dec2002	-\$0.84
Dec2001	\$0.03	Balance Sheet Information 3/1/2018	
Dec2000	\$0.08	Total Current Assets	\$225,999,000
Dec1999	\$0.45	Total Current Liabilities	\$178,677,000
Dec1998	\$0.42	Long-Term Debt	\$127,782,000
		Total Assets	\$1,015,547,000
		Intangible Assets	\$23,686,000
		Total Liabilities	\$408,153,000
		Shares Outstanding (Diluted Average)	26,308,000





Disclaimer:

This valuation is not investment advice. Anyone who is considering making an investment decision should speak to a registered investment advisor. The author did not hold a position in any company mentioned in this article at the time of publication and had no intention of changing those holdings within the next 72 hours.

Recommended Reading:

Other ModernGraham posts about the company [Saia Inc Valuation – Initial Coverage \\$SAIA](#)

Other ModernGraham posts about related companies [United Parcel Service Inc Valuation – May 2018 \\$UPS](#)
[JB Hunt Transport Services Inc Valuation – May 2018 \\$JBHT](#)
[C.H. Robinson Worldwide Inc Valuation – April 2018 \\$CHRW](#)
[FedEx Corp Valuation – April 2018 \\$FDX](#)
[Expeditors International of Washington Inc Valuation – March 2018 \\$EXPD](#)
[TFI International Inc Valuation – Initial Coverage \\$TSE:TFII](#)
[Landstar System Inc Valuation – Initial Coverage \\$LSTR](#)
[Kirby Corporation Valuation – Initial Coverage \\$KEX](#)
[Knight Transportation Valuation – Initial Coverage \\$KNX](#)
[United Parcel Service Inc Valuation – February 2017 \\$UPS](#)